

# Joao Vitor Ferreira

■ Worcester, MA ■ 956-215-4441 ■ joao.alvarengaferreira@gmail.com ■ linkedin.com/in/joavitorferreira

## EDUCATION

**Clark University Graduate School of Management** – Worcester, MA Aug 2023 – Aug 2024  
*Master of Science in Business Analytics (MSBA) / GPA: 4.00 (Current)*

**Augusta University** – Augusta, GA Aug 2015 – May 2019  
*Bachelor of Business Administration in Finance / Minor in Economics / GPA: 3.74*

- Inducted into Beta Gamma Sigma (Business Honor Society)

## EXPERIENCE

**TopBuild Corp. (BLD)** – Daytona Beach, FL May 2024 – Aug 2024  
*Data Analyst Intern*

- Automated data collection for public construction data using a Python script and Census API.
- Created an interactive Power BI report leveraging slicers and bookmarks to facilitate report navigation by Senior Leadership.
- Collaborated with the Finance department to gather requirements for automating Excel-based reports.
- Developed and published a semantic model for new residential construction data in Power BI service.

**TopBuild Corp. (BLD)** – Daytona Beach, FL Jan 2022 – Aug 2023  
*Financial Analyst - FP&A*

- Managed Income Statements for 11 Mergers and Acquisitions using Excel, extracting data via OneStream.
- Coordinated with over 120 branch managers to monitor and report Residential Insulation Units and Sales.
- Developed an Excel report for C-suite to track regional performance based on residential insulation units.
- Consolidated data from three databases for quarterly 10-Q and 10-K revenue reporting by product line.
- Assisted the VP of Investor Relations to equip Senior Management with accurate information for quarterly calls.
- Analyzed monthly housing metrics from Census and other sources, enhancing managerial insights.

**Arthur J. Gallagher & Co. (AJG)** – Brownsville, TX Nov 2019 – Jan 2022  
*Pricing Analyst*

- Led 12 software change requests, improving system functionality, and overseeing quality tests.
- Identified and coordinated the resolution of 30+ system issues in collaboration with IT.
- Assisted in implementing 4 rate changes, to ensure rate competitiveness, sustainable growth, and compliance.
- Crafted a Tableau report to validate in-system pricing, decreasing turnaround time by 35%.
- Automated data collection processes using Python and Selenium, reducing data acquisition time by 90%.
- Utilized advanced Excel functions to generate custom reports directed to senior management.

## PROJECT

**Salary Prediction for Software Developers in the US** Sep 2023 – Nov 2023  
*Clark University*

- Analyzed the 2023 Stack Overflow Survey data from 89K+ developer responses to pinpoint key salary factors.
- Assessed how coding skills and software knowledge impact salaries.
- Found that combining education and coding experience into a novel variable improves salary prediction.
- Attained 39.7% accuracy in salary prediction using Linear Regression, as indicated by the Adjusted R-Squared.

## SKILLS

- **Tools and Software:** Python, SQL, Tableau, Power BI, Excel/Google Sheets, Jira, OneStream
- **Languages:** Fluent in English, Portuguese, and Spanish (written & oral)

## CERTIFICATES

- **PCEP – Certified Entry-Level Python Programmer** | Open EDG | November 2023
- **IBM Data Science Professional Certificate** | Coursera | October 2021
- **CS50x Intro to Computer Science - Harvard** | EDX | October 2020